



The Bethlehem Boer Goat Ranch

Opportunities in Meat Goat Production in the Northeast

June 03, 2006

The Painted Pony Restaurant

74 Main Street

Bethlehem, CT 06751

(866) BIG-BOER

Time	Topic	Speaker
Saturday, June 3rd		
01:00PM	Welcome: Seminar Logistics & Announcements Program: Objectives & Personnel	Chris Glynos Brian Payne
01:20PM	Goat Industry Overview; Demographic Update; Marketing Channels & Functions (Who Does What to Whom, Where, When & How)	Frank Pinkerton
01:55PM	USDA/AMS Institutional Meat Purchase Specifications; Descriptions & Usage of Live & Carcass Grading System	Ken McMillin
02:30PM	Northeastern Meat Goat Supply (Sources, Usage, Seasonal Fluctuations/ Deficits, Area Auction Grades & Prices); Need & Realistic Opportunities for Increasing Northeastern Production	Bob Herr
03:05PM	Break	
03:25PM	Goat Production Economics; Influence of Percent Kid Crop & Annual Doe Performance/Maintenance Cost on Break-even Selling Price per Pound of Slaughter Kids	Frank Pinkerton
04:00PM	Production Constraints to Increasing Northeastern Goat Production (Limited Grazing Season, Feeding Program, Facilities, Labor Needs, Enterprise Size, Land Charges, etc.)	Bob Herr
04:35PM	Nutritional Value & Organoleptic Characteristics of Goat Meat; Import Competition/Consumer Acceptance; Value-Added Product Possibilities & Economics	Ken McMillin
05:10PM	So You Want To Do Meat Goats? (Picking A Breed, Selecting Individuals, Procuring Foundation Stock & Living With Learning Experiences)	Frank Pinkerton
05:50PM	Adjourn	
06:00PM	Happy Hour (Cash Bar)	
06:45PM	Panel Discussion (Producers, Speakers & Audience Participation)	
07:45PM	Closing Announcements	Frank Pinkerton
Sunday, June 4th		
08:00AM	Sale Viewing at the Bethlehem Boer Goat Ranch	
11:30AM	Complimentary Lunch at the Sale	
12:00PM	2006 Production Sale at the Bethlehem Boer Goat Ranch	